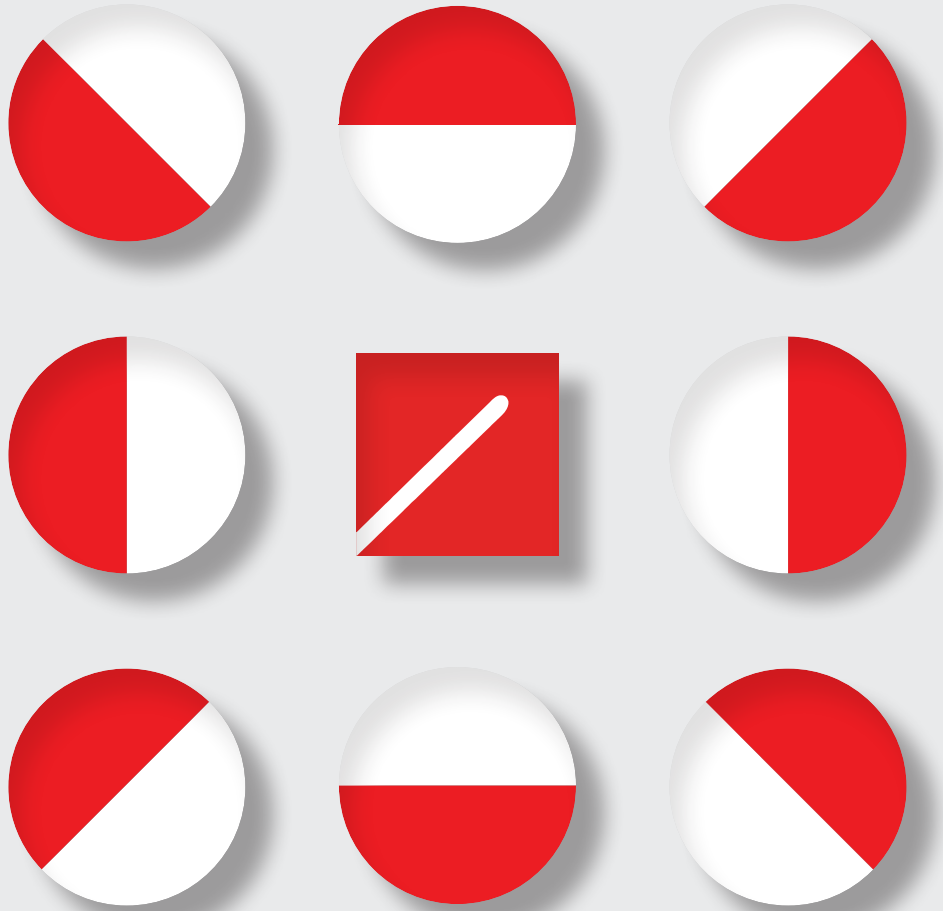




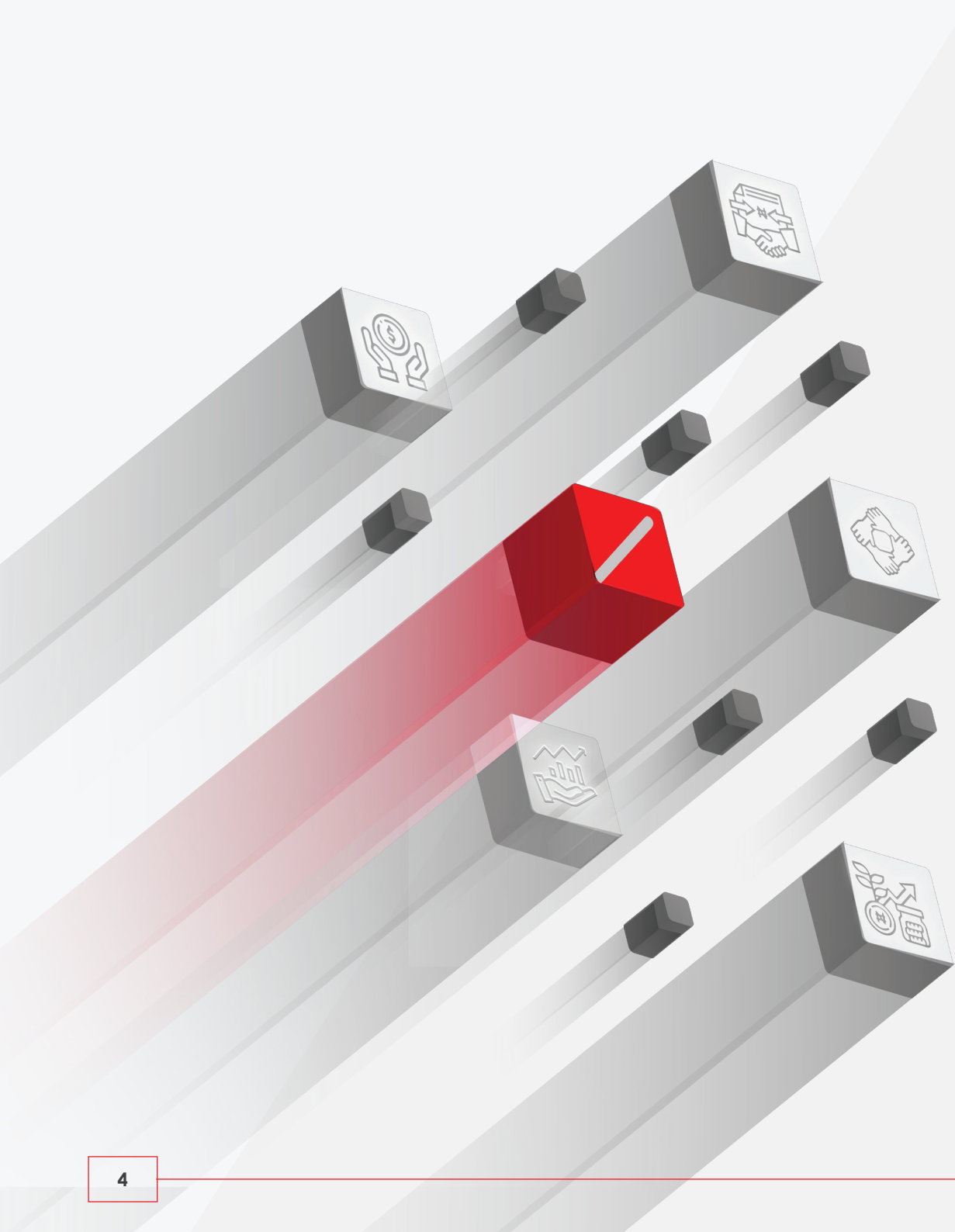
AFRICA'S
FOREMOST
FINANCIAL
SERVICES
GROUP

United Capital Securities Limited is a subsidiary of United Capital PLC



United Capital Plc is a leading Pan-African financial and investment services group, providing bespoke value-added services to its clients. United Capital Plc is positioned to play a strategic role in helping African governments, corporates, and individuals achieve their strategic objectives, through a robust suite of financial service offerings under its subsidiary businesses - Investment Banking, Asset Management, Securities Trading, Trusteeship, and Consumer Finance. The Group is regulated by the Securities and Exchange Commission (SEC) in Nigeria.





We exist to empower Africans in the pursuit of their goals as individuals, companies and governments through superior finance products and services.

CONTENT

06 ▶ About Us

16 ▶ Securities Trading

17 ▶ Our Services

18 ▶ U-Trace

19 ▶ Stock Trading

5 DECADES OF FINANCIAL LEADERSHIP



For over 5 decades, United Capital Plc has sustained a legacy of excellence in the African financial sector. Its track record of seamless transaction execution, industry leadership and client focus remain unparalleled. It has achieved this through provision of top-of-the-line financial services, consistency in service delivery and commitment to client satisfaction. The Group has demonstrated a remarkable capacity to adapt to change, innovating with each passing season and discovering ingenious methods to provide even more value to its clients, which accounts for its continued relevance till date. Its digital investing platform, InvestNow, provides a one-stop shop for retail clients to engage with various investment and financial services solutions - mutual funds, stock trading, loan creation, and so on - from the convenience of their smartphones or personal Computers.

United Capital Plc is also broadening its reach into new markets. It recently obtained a license from the Central Bank of Nigeria to operate a microfinance bank subsidiary. United Capital Microfinance Bank is set to adopt a hybrid banking model - maintaining the operational framework of a traditional bank while leveraging technology to deliver seamless, customer-centric digital banking solutions.

In recent years, the group has expanded its geographical footprints across Africa. The company now has offices in Lagos, Ibadan, Abuja, Port-Harcourt, Warri, Onitsha, Kano, Kaduna, Gombe, Adamawa and Accra, Ghana, with future plans to expand into additional African nations. Its Pan-African expansion drive is borne out of the need to replicate its numerous successes in the Nigerian market to the broader African space and gradually change the narrative of financial service offerings through provision of cutting-edge financial solutions leveraging innovation, technology, and specialist skills. The company is well-positioned to be the financial and investment role model across Africa and a reference in the global business world - a long-standing mission that has begun to materialize, as evidenced by its dual recognition by the Financial Times as one of Africa's fastest growing companies.

■ OUR VALUES

- EXECUTION**
- ✓ Getting things done
 - ✓ Ownership & Accountability
 - ✓ Responsiveness

- EXCELLENCE**
- ✓ Ingenuity
 - ✓ Determination
 - ✓ Hardwork



- **ENTERPRISE**
- ✓ Quality
 - ✓ Distinction
 - ✓ Exceptionalism

OUR PURPOSE

United Capital Plc is transforming the African continent by providing innovative investment banking solutions to governments, companies and individuals.

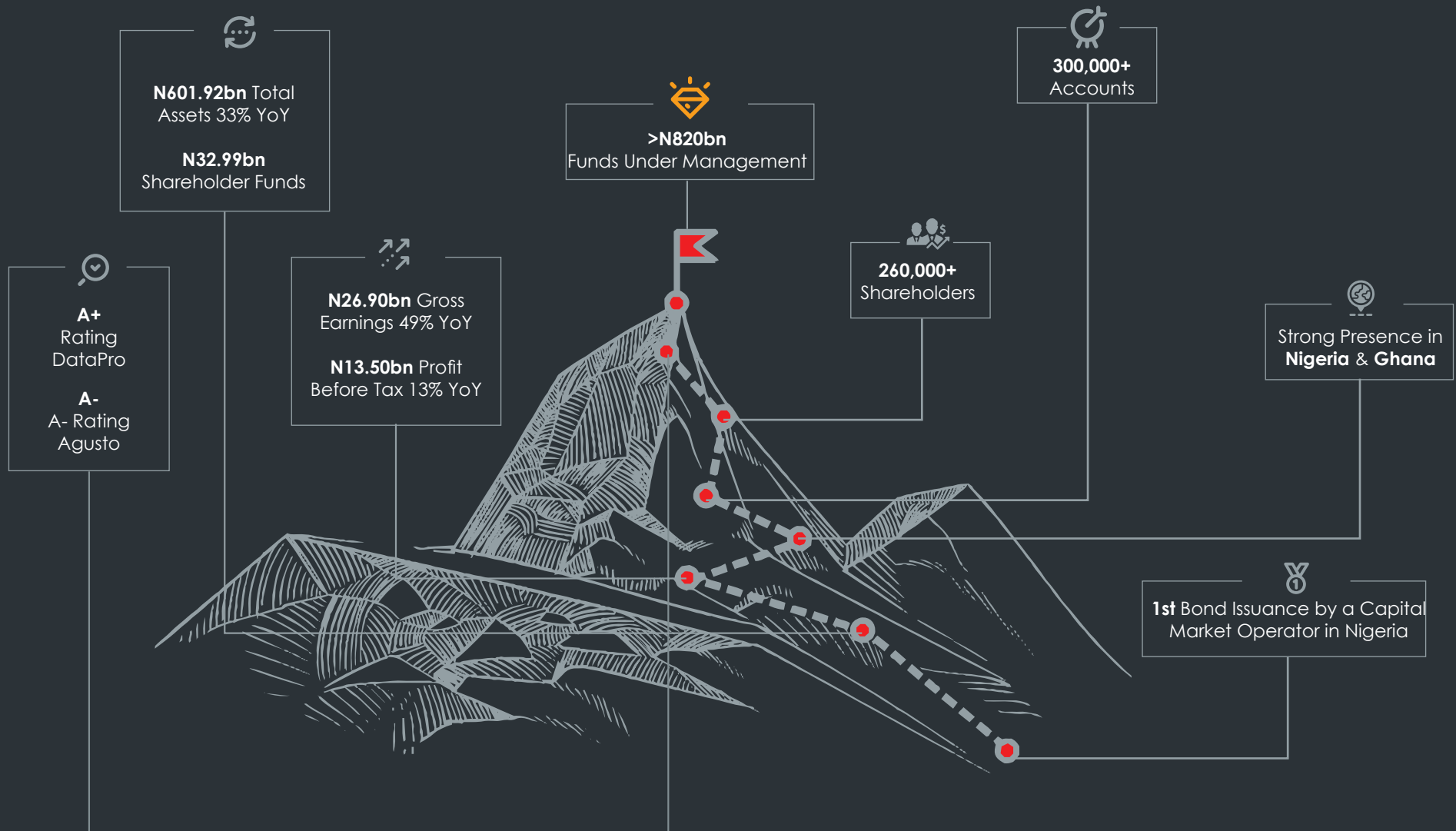
CULTURE CODE

We are focused on managing our clients' investments with a fundamental approach, while adhering to robust risk control processes and procedures to protect and enhance their assets.

OUR CORPORATE GOALS

To be the financial and investment role model across Africa, deploying innovation, technology and specialist skills to exceed client expectations, whilst creating superior value for all stakeholders.

■ MILESTONES



■ OUR JOURNEY

2000-2002

Started out as United Bank Global Markets, a division of UBA Plc. We were incorporated as UBA Capital, a subsidiary of UBA Plc in March 14, 2002.

2012-2013

Spun off from UBA Plc Group to become UBA Capital Plc. We were successfully listed on the Nigerian Stock Exchange (now Nigerian Exchange) on January 11, 2013, becoming the first listed Investment Bank in Nigeria. An Equity capital of N1.8 Billion was raised by way of Rights Issue.

2005-2007

Established United Metropolitan Life, a joint venture with Metropolitan International Holdings. Served as Lead Arranger to the First Mortgage Securitization in Nigeria involving a \$130.6 Million mortgage-backed bond.

2014

Change of name from UBA Capital to United Capital Plc. Served as Lead Issuing House & Underwriter to the N30.50 Billion bond, for a Nigerian Tier 1 bank.

2015-2017

Structured the US\$250 million Tranche 1 Crude pre-payment facility for the Democratic Republic of Congo-based Orion Oil. Divested stake in United Metropolitan Life.

2020

Expanded in Operations to Ghana. First issuance N20 Billion multi-tranche Commercial Papers, Issued Series 1 - five-year 10Billion bond. Full commencement of consumer finance business.

2017-2019

Served as Local Book runner to the US\$300 million FGN Diaspora Bond. Launched US\$10million Eurobond Fund and N2BN Wealth for Women Bond. Shareholders' Fund stood at N19.5 Billion.

2021-2023

NSE's reclassification of UCAP shares to Medium Price Stock Group Launched United Capital Infrastructure Fund (UCIF). Emerged as Africa's Top 100 fastest growing companies in 2023.

OUR AWARDS

2023



One of Africa's Fastest Growing Companies (2023)

Financial Times & Statista Magazine Ranking

2022



Fastest Growing Investment Management Firm 2022 (Asset Management)

International Finance Magazine

2022



One of Africa's Fastest Growing Companies (2022)

Financial Times & Statista Magazine Ranking

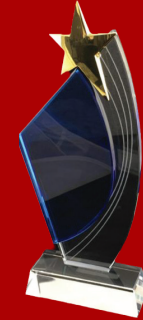
2022



Sectorial Leadership Award – Financial Services (other Financial Institutions)

Performance Earnings and Returns Leadership (PEARL)

2022



Africa CEO Awards 2022

African Business Leadership Awards (ABLA)

2021



Most Profitable Company (Financial Services: Other Financial Institutions)

BusinessDay (Nigerian Investor Value Awards 2021)

2021



Shareholder Capital Allocation Company of the Year (Dividends Payments)

BusinessDay (Nigerian Investor Value Awards 2021)

2021



Equities Fund Manager of the Year Award 2021 (United Capital Asset Management Ltd)

BusinessDay Banking and Financial Institutions (BAFI) awards

2021



Fund Manager of the Year (United Capital Asset Management Ltd)

Business A.M. 2021 Mutual Funds Outlook and Awards

OUR AWARDS

2018



Highest Overall Award

Performance Earnings and Returns Leadership (PEARL)

2018



Sectorial Leadership Award – Financial Services (other Financial Institutions)

Performance Earnings and Returns Leadership (PEARL)

2018



Sectorial Leadership Award: Highest Dividend Yield (Main Competitive Category)

Performance Earnings and Returns Leadership (PEARL)

2018



Sectorial Leadership Award, Financial Services Other Financial Institution (Main Competitive Award Category)

*Performance Earnings and Returns Leadership (PEARL)
Performance Earnings and Returns Leadership (PEARL)*

2018



Special Recognition Award Category: Good Corporate Governance Award

Performance Earnings and Returns Leadership (PEARL)

2018



Outstanding CEO of the Year Award (Honorary Award Category)

Performance Earnings and Returns Leadership (PEARL)

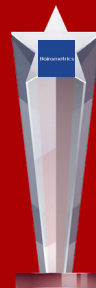
2018



Stockbroking firm of the year

BusinessDay Banking and Financial Institutions (BAFI) awards

2018



Top high-yield Money Market Fund that beat inflation in Nigeria (United Capital Asset Management Ltd)

Nairametrics

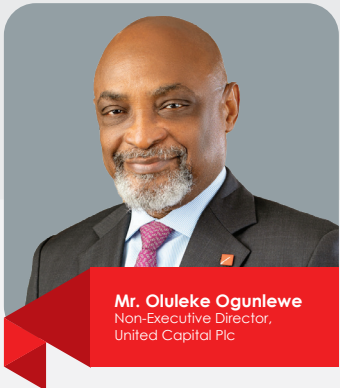
2018



Money Market Fund of the year (United Capital Asset Management Ltd)

BusinessDay Banking and Financial Institutions (BAFI) awards

■ OUR BOARD



■ LEADERSHIP TEAM





SECURITIES
TRADING

Our Securities Trading business is a dealing member of the Nigerian Exchange and registered by the Securities and Exchange Commission. We are also a registered dealing member of NASD OTC Plc and FMDQ OTC Plc, allowing us to deal in over-the-counter Equity and Fixed Income Securities.

OUR SERVICES

Sales and trading of listed and unlisted securities for both private and institutional clients.

■ Equity Portfolio Management Services

- ▶ Non-Discretionary: We provide research-based market insight to clients to enhance the efficient management of their Equity Portfolios.
- ▶ Discretionary: We actively manage the equity portfolio of our High-Net-Worth Individuals and Institutional clients, subject to pre-agreed performance benchmarks.

■ Receiving Agent to New Issues

As a receiving agent to new issues, we provide in-depth market analysis on new issues to assist clients with their investment decisions, leveraging on our robust operational support to surpass remittances specified periods to the Issuing House to ensure efficiency.

■ Stockbrokers to Primary Issues

We support companies seeking to raise capital in form of Equity or Debt on the Nigerian Exchange. We leverage on our large distribution capability, to ensure a successful completion of the offer process.

■ Designated Adviser to SMEs

Providing small and medium enterprises with the required knowledge and professional advice to prepare and guide them to listing on the Alternative Securities Market (ASeM).

■ Supplemental Market Making

We also provide Equity Supplemental Market Making to improve market liquidity for selected stocks listed on the Nigerian Stock Exchange (NGX).

S H A R E S

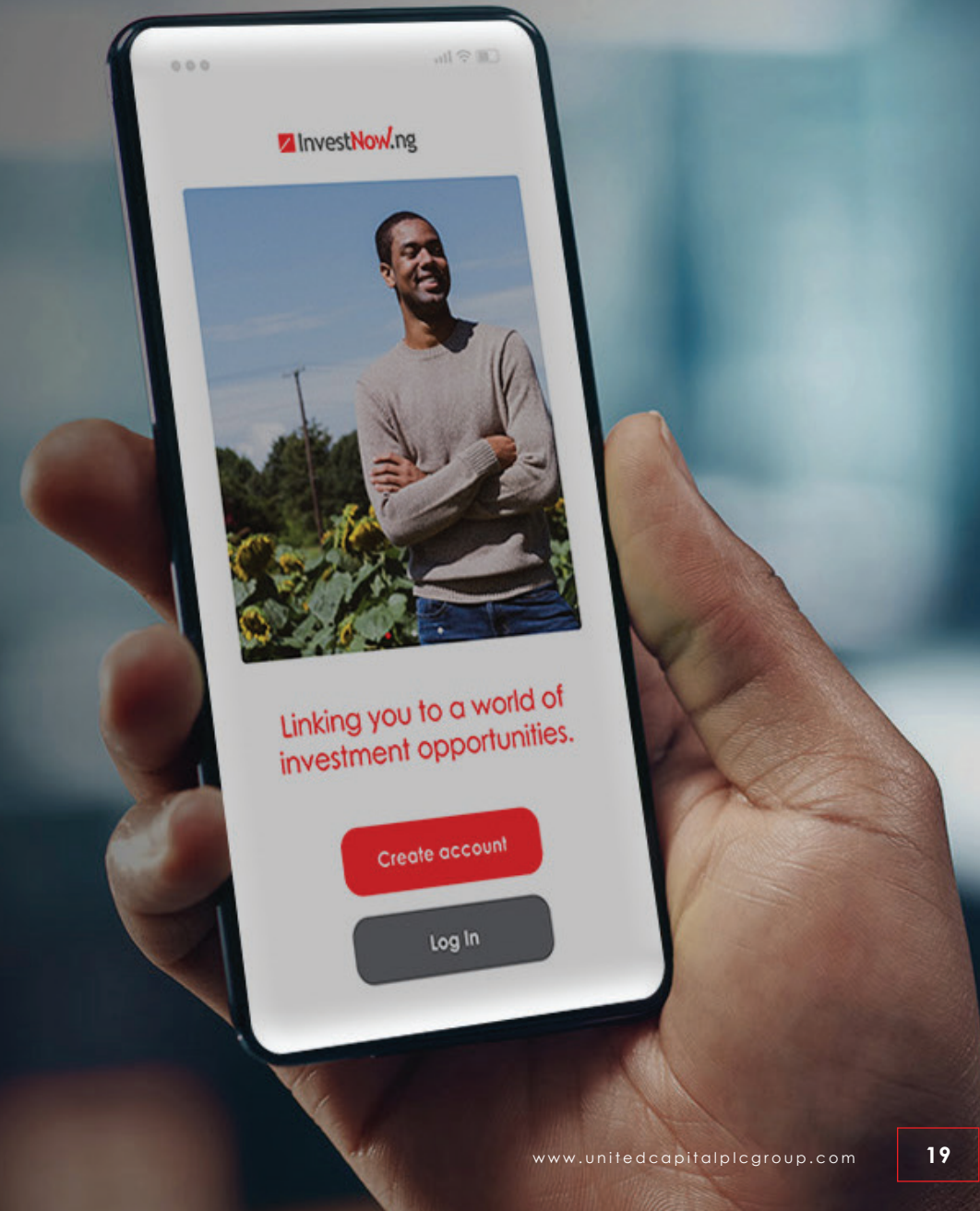
U-TRACE

We assist you track and unlock the value of all unclaimed dividends/outstanding bonuses from quoted companies in Nigeria. The service enables you to have access to shares bought through the Stockbroking houses that are now inactive or moribund ensuring the following amongst others:

- ▶ Reconciliation of clients' investments
- ▶ Recovery and dematerialization of all shares certificates
- ▶ Recovery of all outstanding bonuses and dividend warrants
- ▶ Revalidation of stalled dividend warrants
- ▶ Consolidation of multiple shareholdings and CSCS accounts
- ▶ Transfer of shares from inactive/moribund Stockbroking houses to UCSL
- ▶ Transfer of minor accounts to beneficiaries upon attainment of age

STOCK TRADING ON INVESTNOW

Our digital platform provides direct market access to enable clients to trade stocks real-time on the floor of the Nigeria Exchange, access advisory information and monitor their shares portfolio from the comfort of their smartphone or computer.





WE TAKE PRIDE IN BEING YOUR PARTNER AND
EMPOWERING YOU IN THE PURSUIT OF YOUR
FINANCIAL GOALS.

MAKE THE INTELLIGENT CHOICE TODAY!

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Lagos • Abuja • Port Harcourt • Ibadan • Ghana

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